

Position - Head Outreach

Location - Noida

With a vision that 'Every Student In The World Must Have A Great Teacher', Million Sparks Foundation (MSF) has created a Mobile Centric Education Platform - 'ChalkLit. At Million Sparks, we believe that the role of education is to ignite a fire in every child and teachers are the sparks who do that.

ChalkLit is focused on Teacher Capacity Building and is a mobile and web application platform that provides bite-sized curriculum-linked resources to help teachers build their knowledge, and also plan and execute high-quality lessons.

We are a young organisation with an entrepreneurial culture. Our team requires a diverse group of passionate, self-driven, caring individuals who would like to contribute to our mission 'to empower 1 million teachers by 2020'.

[Google](#) and [Central Square Foundation](#) are supporting MSF through grants for its work.

Position Summary

The Head Outreach, will lead Million Spark Foundation's efforts to scale its audience and build associations with stakeholders in multiple states, including the Government, SCERT's and DIET's. It will also require coordination of work with Affordable Private Schools.

MSF has already partnered with SCERT, Delhi for their Online Teacher Capacity Building Program, where almost 60,000 teachers of Delhi Govt schools will be impacted. Similar initiatives are being planned in other states too. MSF is looking for an self motivated, energetic, dynamic and charismatic person to lead this effort.

Key Responsibilities

Key responsibilities include, but are not limited to:

- Identify and understand the education landscape of different states in the country and identify the states where we can work towards entering into a partnership.
- Design and execute a strategy to sign partnerships with the states.
- Build, mentor, organize and manage a team for each of the identified states and new partnerships.
- Design and deploy processes to manage the requirements and deliverables in every state.
- Work from identification to setting up resources.
- Continuously work with various state teams to understand the requirements of the states, and pass them to the central team.
- Demonstrate leadership and forethought in defining feedback channels and problem solving, designed towards growth of the partnerships and delight of education community.

Required qualification and experience

- A good knowledge of the education landscape in the country and good understanding of the various bodies involved with teacher capacity building work in various states.
- Strong communication (written and verbal), account management, coordination, and presentation skills
- Good experience in team building, people and account management
- Strong project management skills including assessing progress to goals and making the necessary course corrections or reinforcements
- Professionalism and adherence to organizational policy
- Bachelor's or Master's degree (in policy/education/management/development desirable, not essential)
- Minimum 8 years work experience across public, Not for Profit and civil society sectors preferred

Competencies and Abilities

- Exceptional interpersonal skills with an ability to influence others.
- Extremely detail oriented person with a zeal to impact the education space.
- A master of process; ability to organize roles and responsibilities on a team and make sure nothing falls through the cracks
- Have a dynamic working style with ability to continuously improve based on user feedback.
- Have an entrepreneurial mindset, including a high tolerance for ambiguity, a penchant for experimentation, and a strong bias towards action.
- A people's person; knows how to manage and resolve conflict
- A problem solver by nature; very comfortable gathering, analyzing, and drawing actionable, novel conclusions based on quantitative and qualitative data
- Comfortable in using technology.

MSF offers an attractive compensation package for the Not for Profit sector, commensurate with candidate's potential and experience.

How To Apply

Brewing coffee is what excites us. If you know how to do it, we would love to meet you at our office in Noida. Even if coffee's not your-cup-of-tea, we would love to have you if you believe in our mission and want to contribute. Do drop in a few lines or buzz us telling more about yourself or something you want to know about us. Our coordinates are given below:

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www.millionsparks.org